



Customer Success Story

QuickBooks Pro

Bianca USA is a home-textile manufacturing company that serves the United States with high-quality textiles at low competitive prices. The number of sales orders Bianca USA receives from their trading partners is approximately 600 sales orders on an average day. Bianca USA used ASN Complete in conjunction with Trading Partner PC to produce and transmit EDI documents, and an operator keyed in the information received in the EDI documents into their Intuit QuickBooks Pro. When their hunt began for an integrated EDI solution, eBRIDGE SOFTWARE immediately came to mind.

The eBridge solution seamlessly imports orders to and exports invoices from QuickBooks Pro, eliminating manual data entry. Previously, invoices were being done twice—first through the EDI department and then through the accounting. QuickBooks contains "pending invoices" data, which is equivalent to orders. The eBridge solution enables users to change the invoice status from pending to active, essentially converting the pending invoice into an order. This streamlines the order creation process into a simple click.

The eBridge solution also provides Bianca USA with store destination quantity (SDQ) support (the ability to split large orders by individual store locations). "When we receive an order from Lords & Taylor for 200 products, we can split that order down to store location," said Margarita Vega, EDI Coordinator for Bianca USA. "This provides a high level of data control that impacts our ability to provide accurate shipments."

Bianca USA also wanted the ability to create advanced shipping notices (ASNs), since invoices and ASNs are considered the same documents in QuickBooks, which could lead to discrepancies resulting in charge backs by their trading partners. The eBridge ASN Add-On module enables Bianca USA to export ASNs from QuickBooks Pro and reduce the need for manual data re-entry.

Currently Bianca USA has 19 integrated trading partner documents and 13 "print maps" by eBRIDGE in place. "Strong customer service and support coupled with a proven EDI solution has made eBRIDGE SOFTWARE our integration provider of choice," said Ms. Vega. As Bianca USA grows, they may need to adopt a higher-end accounting system. Regardless of which accounting application they choose, the eBridge Solution will be able to grow with them.

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Company

Bianca USA

Web Site

www.biancausa.com

Location

New York, NY

Established

1975

Number of Employees

Over 750

Accounting Software

QuickBooks Pro

Trading Partners

- Bed Bath & Beyond
- Linens & Things
- Saks Inc.
- Carson Pirie
- Parisian
- Proffitts
- Yonkers